

Company : AltF CoWorking
Designation: Inside Sales Executive
Location: JMD Empire Square, MG Road, Gurgaon
Education: Graduate/ Post Graduate
Salary Package: 2.5 LPA– 4 LPA
Experience: 6 months -1Year
Requirement: Immediate
Vacancy: 1
www.AltFcoworking.com

About AltF

AltF is one of the top co-working spaces in India and It is headquartered in Gurgaon. It is spread over 1 Lac sq ft across 11 Locations and is now expanding to PAN India Level to become the biggest in the industry. Started about 3 years back, it gives the blend of a startup and a growing organization together.

AltF has served over 400 businesses so far. It is known to deliver affordable office space to startups and SMBs with a team size of 1-500 members.

Covered by Your story, LBB, lamwire, Inc42 and many other news and media areas for doing amazingly well in the past couple of years.

What we need: Urgently require “Inside-sales Executive ” for AltF CoWorking.

Prerequisites for a Inside-sales Executive :

- We are looking for an enthusiastic Inside-sales Executive/ Representative to contribute to our sales & marketing team. You will be responsible for communicating about the product (AltF Spaces) and maintaining good client relationships.
- An effective telesales representative must be an excellent communicator and have superior people skills and a can do attitude. The goal is to help grow sales with your skills and be an asset to the company.
- Must have good telephonic etiquettes
- Should be a passionate and have a positive attitude
- Excellent communication skills (English) and convincing skills
- Should be a target oriented
- Good in analytical and logical ability
- Should be a team player
- Candidate having experience preferably in real estate industry

Job Role :

- Ability to learn about products and services and describe/explain them to prospects
- Generate new leads and make calls, and follow up the existing leads
- Contact businesses and private individuals by telephone to promote products (AltF spaces)
 - ❖ Explain the product and services to potential customers.

- ❖ Make calls and follow up.
- ❖ Influence customers to buy or rent.
- Answer questions about products or the company
- Direct prospects to the sales team, as and when needed
- Managing and maintaining the CRM software
- Excellent communication and interpersonal skills
- Cool-tempered and able to handle phone calls of all sorts